

ALMC 2016 EVENT REPORT



Asian Logistics and Maritime Conference

The Asian Logistics and Maritime Conference (ALMC) brings together a wide variety of services providers and users, from manufacturers and distributors to retailers and brand owners, to discuss the latest opportunities and trends in Asia's logistics, air cargo, supply-chain management and maritime industries.

ALMC 2016 at a glance:

70+

internationally renowned speakers

100+

exhibitors from 15 countries and regions

Around **2,000**

participants from 34 countries and regions

150+

one-on-one business matching meetings

Organisers :









In association with:

















Key Discussion Topics at ALMC 2016

- The Belt and Road Initiative
- China's 13th Five-Year Plan
- Cross-border E-commerce
- Big Data and Cloud Computing
- Manufacturing Base Relocation
- Sustainable Supply Chain

- Asian Air Cargo Trends E-commerce,
 Transshipment and Temperature-controlled
 Cargoes
- Outlook for Tanker and Gas Trades, Liner and Dry Bulk Shipping
- ▶ Logistics Development in the Pearl River Delta Region, North Asia and North America









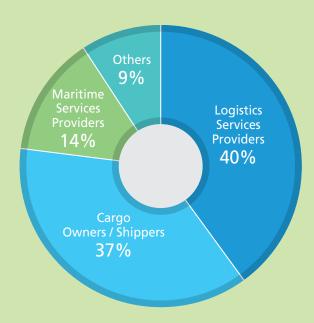








Profile of Participants



Countries and Regions

Asia, Australia & Oceania

Australia Cambodia Chinese mainland Indonesia Japan Macau Myanmar New Zealand Philippines South Korea Taiwan Thailand

Europe & The Americas

BelarusBelgiumCanadaGermanyItalyPolandRussiaSpainSweden

United Kingdom United States

Middle East & Africa

Kuwait Saudi Arabia South Africa



Key Exhibitors

































































































Hong Kong Malaysia Singapore Vietnam

Colombia Romania Switzerland

United Arab Emirates





One-on-one Business Matching Meetings

Tailor-made face-to-face meetings provide an invaluable opportunity to meet with new partners, and to explore opportunities for collaboration.



































Networking Opportunities

The ALMC offers invaluable networking opportunities, including luncheons and a cocktail reception. To enable the ALMC participants to better understand the latest development in the region, site visits to key logistics infrastructure and facilities in Hong Kong and Guangdong Province were also arranged.



Sponsors

The ALMC is an ideal platform to increase your brand visibility, identify potential customers and expand your business network. The ALMC 2016 was supported by leading international companies, regional and industrial authorities.

















What the Participants & Exhibitors said about ALMC 2016

44 All the topics in the forums were **very relevant** and closely related to current market needs and trends, especially the main themes this year - Belt and Road Initiative and e-Commerce. We have also **met a potential client** from Jiangsu Province and will discuss further about potential business opportunities. 77

Terry Chiu, Business Development Director Geodis Wilson China Limited



If This conference is **very useful** because it offers me a Chinese perspective about the development of the logistics sector. The conference also enables me **to** learn about the strategic approach of the Hong Kong and Chinese mainland governments to develop new markets through the Belt and Road Initiative. ##

Martin Brueckner, Managing Director

Märkte weltweit

11 The discussions were very interesting, and the forum was well-organised. The quality of the panel discussions is higher than similar conferences in other countries. The conference has also met my expectations about meeting potential clients or partners.







16 The forums have **exceeded my expectations**; they were **very insightful and practical**. The topics on e-Commerce and market forecasts were particularly useful for us. It is also a good opportunity to meet other industry practitioners and exchange information and ideas with them.

Kosuke Sagara, Senior Manager, Cargo Sales & Marketing, Hong Kong and Southern China All Nippon Airways Co., Ltd

In the business matching sessions and forum activities at the conference, we managed to meet with over 20 potential clients. After this conference, we are looking for opportunities to set up overseas offices with new partners. 77

Delia M. Pantas, Vice President F2 Logistics & Co



As the theme of this year's conference is e-Commerce, some participants have approached us with a particular interest in e-Commerce products. There are also customers who knew about our logistics software at last year's conference participating in the conference this year specifically to ask for more details from us. **J**

Vanessa Kui, Customer Service Manager International Transport Information System Limited

The ALMC will return on 23-24 November 2017.

Mark your diary now for this must-attend event!

Stay tuned for more details at www.almc.hk.